

PTC LIFECYCLE MANAGEMENT

Comprehensive Services for Managing Technology Assets from Procurement to Disposition

PLANNING AND PREPARATION

To begin the lifecycle process, your overall strategy should be to assess where you are on your technology path and understand where you want to be. Proper planning for your asset acquisitions leads to successful deployment.

Presidio Technology Capital has experienced solution managers and asset recovery experts who can help you establish a plan.

This includes a needs assessment to gain a full understanding of the current deployed technology base, and the clearing out of the older existing IT inventory through resale or disposal. Depending on the age and condition of your equipment, we can offer alternative financing or disposition strategies. We can also arrange for packing and shipping, and End-of-Life data security to insure that none of your data is compromised.

TRANSITION MANAGEMENT

The disposition phase is the time to determine the most cost-efficient and secure methods for disposing of retired Technology assets from PCs to SANs and Networks to Servers.

Presidio Technology Capital offers a complete suite of competitive solutions to economically dispose of or sell obsolete or surplus IT equipment. Through PTC Asset Recovery Solutions, we can help you with organization, with privacy requirements, green disposal, and compliance with the corresponding legislation around these issues.

Often disposal costs from owning hardware are omitted or not considered when equipment is leased or financed. If disposal costs or processes are a concern, please contact us and let us assist you and your organization.

ACQUISITION

By laying the foundation for an effective technology lifecycle management process, the acquisition phase offers you an opportunity to drive efficiency gains and reduce complexity.

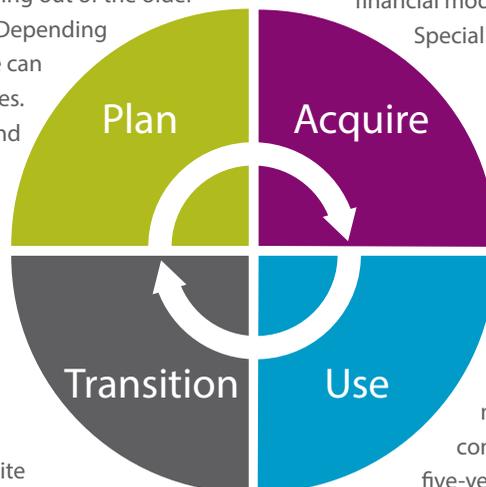
During this phase, the focus should be on the means to pay for assets at the lowest cost of use. Typically, this is the time to compare the benefits of lease versus purchase, to decide how long you plan to keep your assets, and to determine if any budget issues are preventing or delaying a refresh.

Your organization's budget issues can be addressed through customized financial models presented by your PTC Financing Solutions

Specialist; who is there to assist with questions on:

- Project Finance
- OPEX vs CAPEX
- FASB13

- Available Contract Vehicles
- Deployment Cycle Management



USE AND MANAGEMENT

Research shows that the actual purchase price of new technology comprises less than 15 percent of overall life cycle costs. Furthermore, maintenance, patching, and support costs escalate considerably in years four and five of a typical five-year enterprise life cycle. 80% of an IT budget can go toward simply maintaining the status quo. As a result, performing system refreshes approximately every three years can be the most cost effective way for your organization to reduce its total cost of ownership (TCO), while improving users' productivity and business processes.

PTC offers an asset management solution for tracking assets, reporting, transferring assets, transferring idle inventory to new users and cost centers, sending end-of-lease notifications, returning assets and tracking the leasing costs of all assets.

The business value of technology is expressed via improvements in business performance and processes. The value of technology comes from its use, not its ownership.

PTC is an Independent and leading provider of technology financing solutions. The PTC value is not in quoting a number to our customers. Our value is in proposing a complete financial solution that meets our customer's specific needs.